

## Benefits of sowing correct varieties

### Summary

Sowing poor quality seed, or seed of questionable origin, risks large losses in income.

### Dairy farm example

This example compares sowing the high quality perennial ryegrass *Arrow* with *Plus AR1* endophyte, versus 'cheap' seed, over a five year period.

*Arrow* has produced an additional 2 t DM/ha per year than 'uncertified seed' in the National Forage Variety Trials (see page 53). This example does not include the advantage of *Plus AR1* (see page 62) or better seasonal growth.

	Certified <i>Arrow Plus AR1</i>	Uncertified seed	Comment
Cost	\$180/ha (20 kg/ha @ \$9.00/kg)	\$40/ha (20 kg/ha @ \$2/kg)	\$140/ha extra for quality seed
Income	\$26,010/ha over 5 years (15.3 t DM/ha/yr = 1020 kg MS/ha/yr* @ \$5.10/kg MS)	\$22,610/ha over 5 years (13.3 t DM/ha/yr = 886 kg MS/ha/yr* @ \$5.10/kg MS)	\$3400/ha extra from quality seed
Conversion efficiency of 15kg DM/kg MS.			

This does not include costs of production, but it gives an indication of the massive potential loss from sowing poor quality seed.

### Breeding ewe example

This example compares sowing the high quality ryegrass *Alto* with *Plus AR1* endophyte, versus 'cheap' seed, measured over a three year period. We assume *Alto* has a 20% yield advantage, which is conservative based on trial data collected on uncertified seed.

This example does not include the additional advantage of *Plus AR1* (see page 61) or *Alto's* improved late spring feed quality, and excellent winter and summer growth.

	Certified <i>Alto Plus AR1</i>	Uncertified seed	Comment
Cost	\$180/ha (20 kg/ha @ \$9.00/kg)	\$40/ha (20 kg/ha @ \$2/kg)	\$140 / ha extra for quality seed
Income	\$6936/ha over 5 years (12,000 kg DM/ha/yr = 13.6 ewes/ha* @ \$102/ewe)	\$5763/ha over 5 years (10,000 kg DM/ha/ yr = 11.3 ewes/ha* @ \$102/ewe)	\$1173 / ha extra from quality seed
<small>Assumptions: <i>Alto</i> has 20% yield advantage. *75% pasture utilisation; a ewe requires 660 kg DM/year intake &amp; returns 1.2 lambs (@ \$75/lamb) plus 4.5 kg wool (\$12) = \$102/ewe.</small>			

This does not include costs of production, but it gives an indication of the massive potential losses of sowing poor quality seed.